

DFI Engagement Strategy & Roadmap

EmergX Finance Corporation

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1. Introduction

EmergX Finance Corporation (EFC) is building a robust strategic pathway to partner with Development Finance Institutions (DFIs), Limited Partners (LPs), and institutional investors across the UK, EU, Africa, and North America. This engagement is pivotal to our mission of mobilising capital for infrastructure and sustainable development in emerging markets.

2. Strategic Objectives

- Establish co-financing and blended finance partnerships for SDG-aligned projects.
- Leverage DFIs' technical assistance and de-risking instruments.
- Enable multi-party participation in pipeline projects and SPVs.
- Mobilise diaspora and institutional capital alongside DFIs.

3. Engagement Framework

EFC's DFI engagement is structured around the following channels:

- Bilateral partnership meetings and outreach missions.
- Signing of MoUs and Co-Fund Agreements.
- Syndication through platforms like EDFI Connect and Convergence.
- Joint development of feeder funds and SPVs.

4. Target DFIs & Partners

- Africa Finance Corporation (AFC)
- African Development Bank (AfDB)
- FSD Africa
- British International Investment (BII)
- Proparco (France)
- KfW DEG (Germany)
- European Investment Bank (EIB)
- Swedfund (Sweden)
- Norfund (Norway)
- US International Development Finance Corporation (DFC)

5. Roadmap & Timeline (2025–2027)

Q3 2025:

- Launch private placement and prepare investor materials
- Initiate MoU negotiations with NCDF and two DFIs

Q4 2025:

- Finalise NCDF co-fund framework

- Apply to EDFI Connect and join syndication forums

Q1 2026:

- Launch 1st co-managed fund/SPV with DFI support
- Conduct investor roundtable in London

Q2–Q4 2026:

- Expand portfolio of SDG-aligned projects
- Formalise strategic co-investment programmes

2027:

- Publish joint impact report with DFI partners
- Institutionalise fund structures for long-term syndication

6. EFC's Value Proposition to DFIs

- Deep pipeline of high-impact African projects
- Governance and compliance aligned with FCA and global standards
- Established UK base and diaspora mobilisation capabilities
- Technical expertise in fund and SPV structuring via EAML
- Existing partnership with NCDF Group and 5% equity stake in NCDF Investment Management Plc